

B4SA Vaccine Rollout – Nedlac

An unprecedented public-private partnership

2 August 2022



BUSINESS FOR SA | COVID-19



B4SA – founded March 2020 in response to the Covid-19 pandemic

March
2020



Established to mobilise business resources and capacity to combat Covid-19

3 Working groups:

- Healthcare
- Economy
- Labour

December
2020

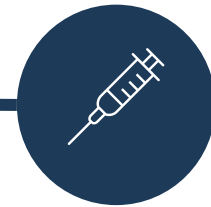


Concluded support, transitioned work to relevant stakeholders including NDOH and BUSA

Achievements included:

- PPE portal set-up
- Mobilised companies in healthcare industry
- Developed integrated economic and healthcare model
- Championed process for UIF benefit (with Nedlac)
- Accelerated Economic Recovery Plan

Beginning
2021



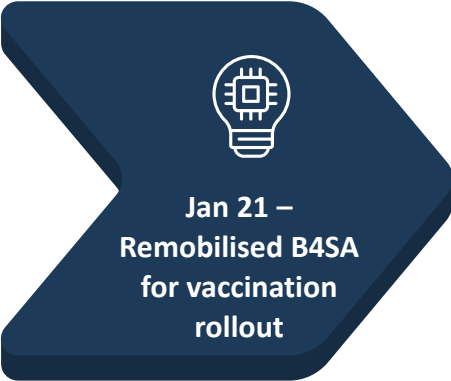
Remobilised with a focus on supporting the government-led vaccination programme

5 Workstreams:

- Finance & funding flows
- Information & data management
- Service delivery platform
- Supply, allocation & delivery
- Stakeholder engagement, communication & advocacy

B4SA – rapidly remobilized early 2021 to support government on the national vaccination rollout

“We can only do this by harnessing the broadest set of skills, experience and resources of all of our partners. We have pooled our individual insights and contacts to a point we can exploit and use them for the common good. We are all extremely proud of this....”



Facing the unprecedented challenge of vaccinating the nation, BUSA took a Board decision that resources should be remobilised to support government on the vaccination programme



Met with government leadership: B4SA was reconstituted with a singular focus to support the national vaccine programme under the leadership of the national government



Post Nedlac, engaged with all the social partners, and B4SA directed all its efforts towards mobilising business resources and expertise

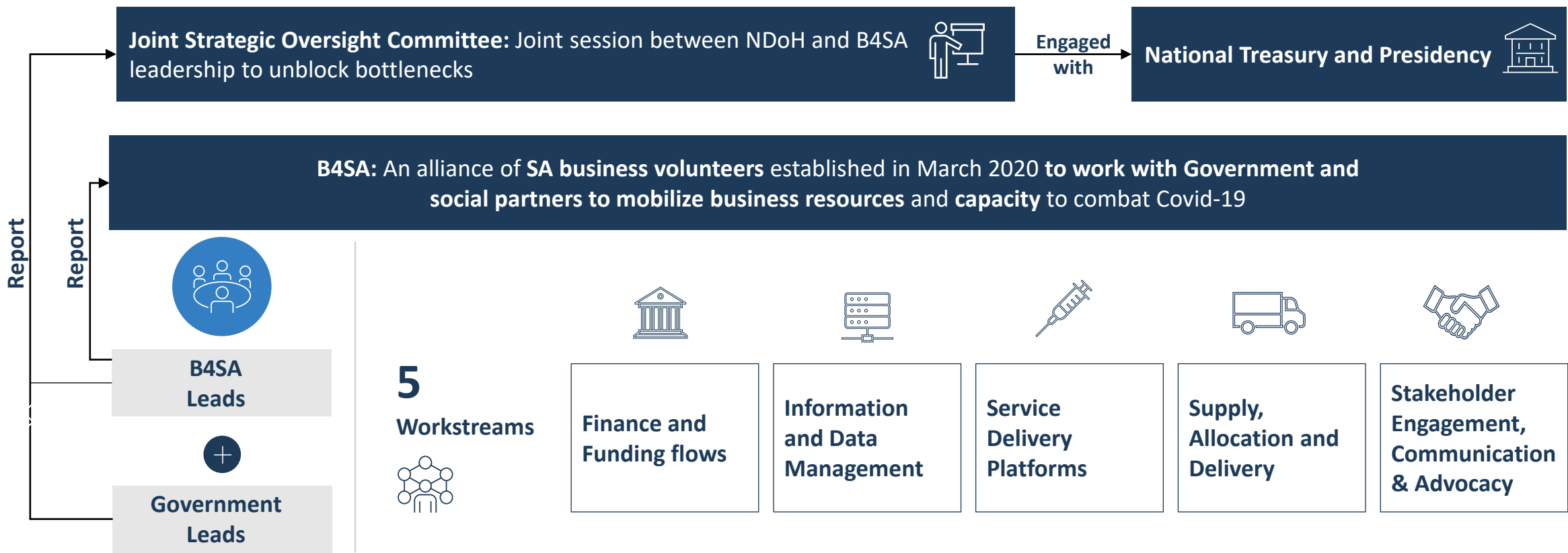


With NDoH, Treasury, GCIS, Nedlac, the Solidarity fund and others: created infrastructure including the JSOC, War room, Vaxops, NCP and integrated operational workstreams



Mobilized and coordinated the weekly efforts of government, business, labour, civil society and faith communities to deliver a national vaccination programme

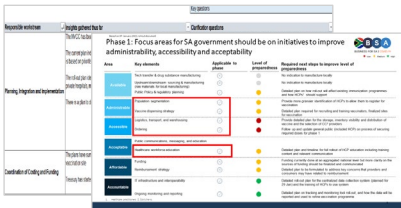
An extraordinary public private partnership with direct and regular engagement with government at all levels



Industry expertise harnessed and utilised for the benefit of South Africa

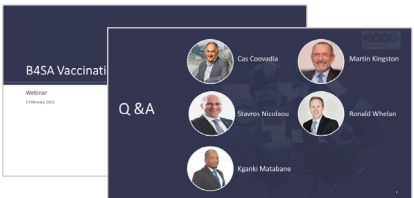
Workstream

Planning, Integration and Implementation

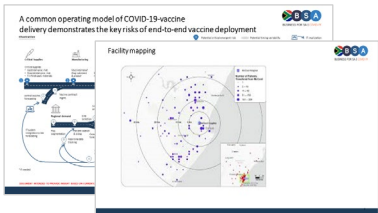


Workstream

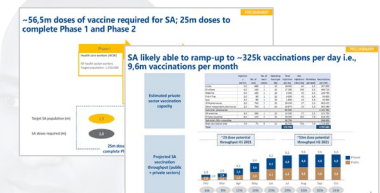
Communications



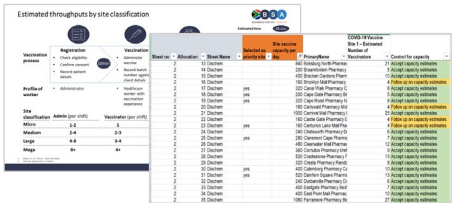
Vaccine Logistics, Cold Chain and Distribution



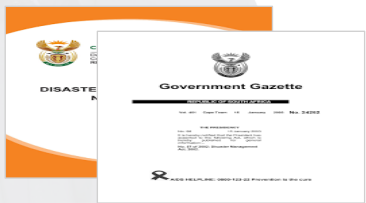
Coordination of Costing and Funding



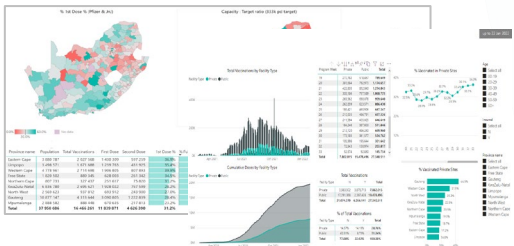
Service Delivery Platforms & Vaccine Delivery Readiness



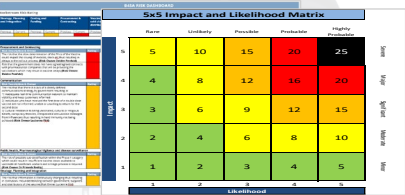
Legal and Regulatory



Information Systems, Monitoring & Evaluation



Risk assurance



VACCINATION FREE AT POINT OF ACCESS

Finalised the **vaccination price, admin fees and credit note mechanism** to fund the rollout. Private sites able to vaccinate uninsured

MASS MOBILISATION OF EXPERTISE

~500 volunteers, R250m pro-bono legal fees, many 1000s of hours of expertise donated across the workstreams

VACCINE REIMBURSEMENT

Developed and implemented brand new reimbursement system to enable recovery of costs for private patients vaccinated at public sites, and uninsured patients at private sites



1/3 OF CAPACITY FROM PRIVATE SECTOR

Programme delivered vaccine capacity of ~420 jabs/day, including 160k/day from private sector

INFORMATION & DATA MANAGEMENT

Detailed joint modelling to allocate vaccines, vaccination sites & vaccine take-up, dashboards created to inform strategic & targeted interventions

STAKEHOLDER ENGAGEMENT

Empowered SA business with practical guidance, worked alongside government, joined the NCP along with NDOH and Nedlac to support the vaccination programme

VACCINE LOGISTICS & COLD CHAIN

Developed a vaccine distribution plan for public & private sectors, developed supply chain risk plan, created dashboards & tracking mechanisms for inventory

Recap: South Africa launched its mass vaccination programme on 17 May after a setback as a result of supply constraints

Timeline of the vaccination rollout



February 2021

South Africa took a decision to halt its rollout of the Oxford-AstraZeneca vaccine in early February...
...after a study found the vaccine to not be efficacious against the South African variants (efficacy of 22%)



**Phase 1:
Feb-March 2021**

South Africa starts the Sisonke programme to vaccinate 500k healthcare workers
500k doses of vaccines were donated by JnJ under a clinical trial while awaiting for SAHPRA approval
489k healthcare workers were vaccinated under this programme



**Phase 2:
May-July 2021**

Started on 17 May, prioritising over 60s and remaining healthcare workers
Extended to over 50s on 1 July 2021;
And to 35-49 year olds on 15 July 2021
The delivery of the JnJ doses is impacted by the contamination at the Emergent BioSolutions plant in the US

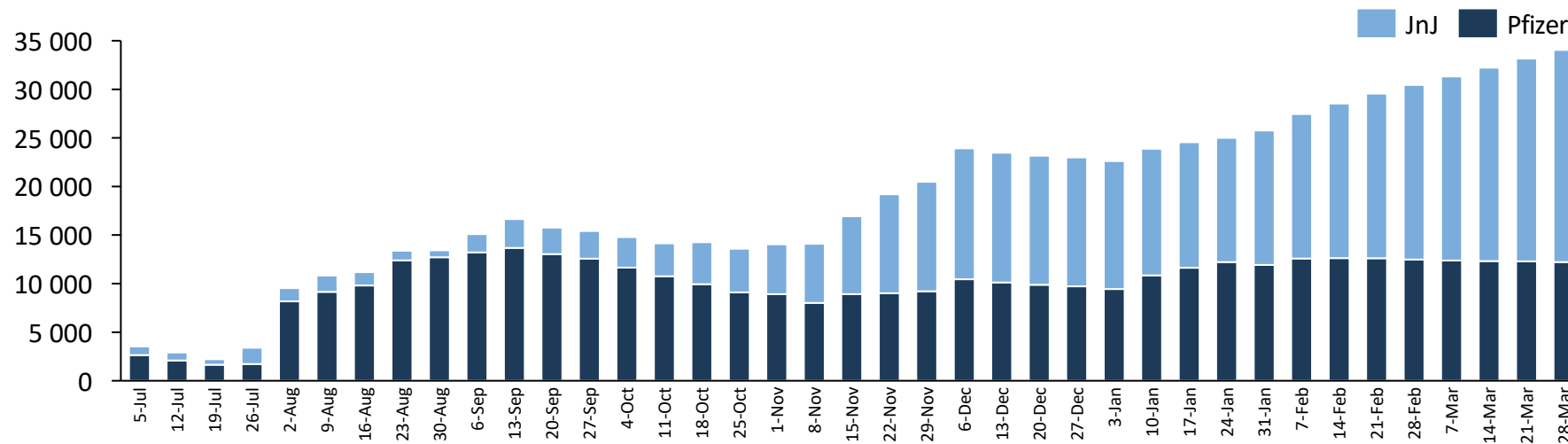


**Phase 3:
Aug 2021 onwards**

20 August 2021, rollout extended to all those over 18
Extended to 12-17 year olds on 20 October (1 dose), and for a 2nd dose on 9 December 2021
Boosters also introduced

Site capacity rapidly increased July-21, stock increased August-21 onwards

Stock profile by vaccine type, 000's doses

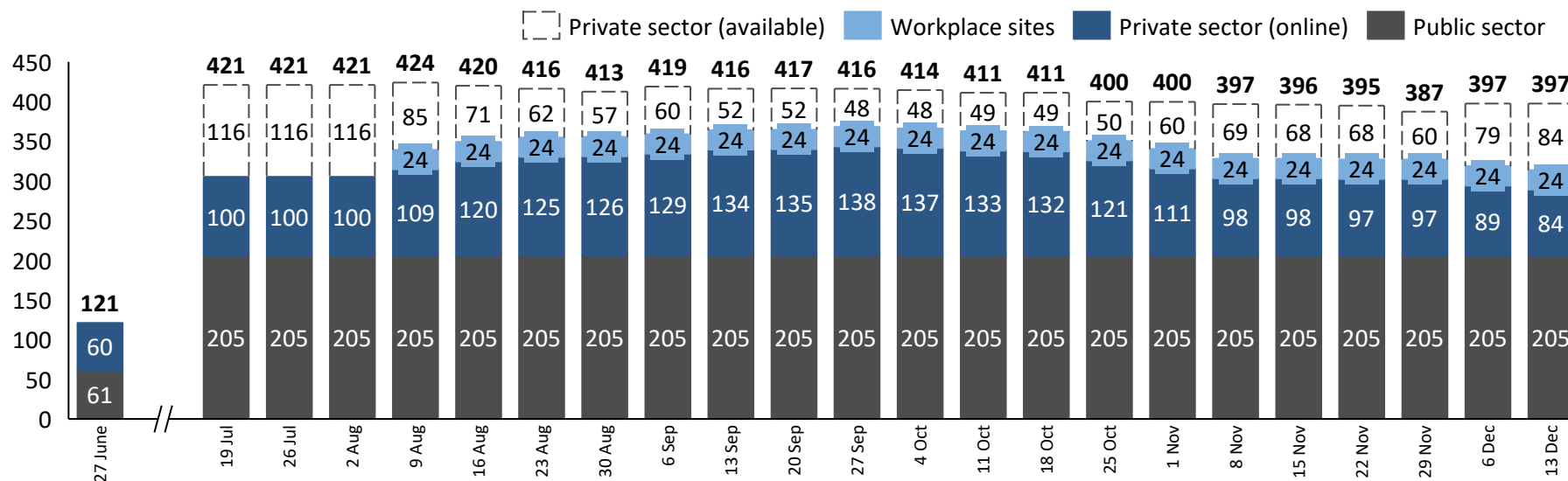


>60m doses procured, and 55.2m doses delivered:

- 34.4m Pfizer (including Covax)
- 20.8m JnJ

Stock constraints in June-July, **regular deliveries from August onwards** allowed sites to come online with increasing vaccine supply security

Site vaccination capacity, 000's vaccines/day



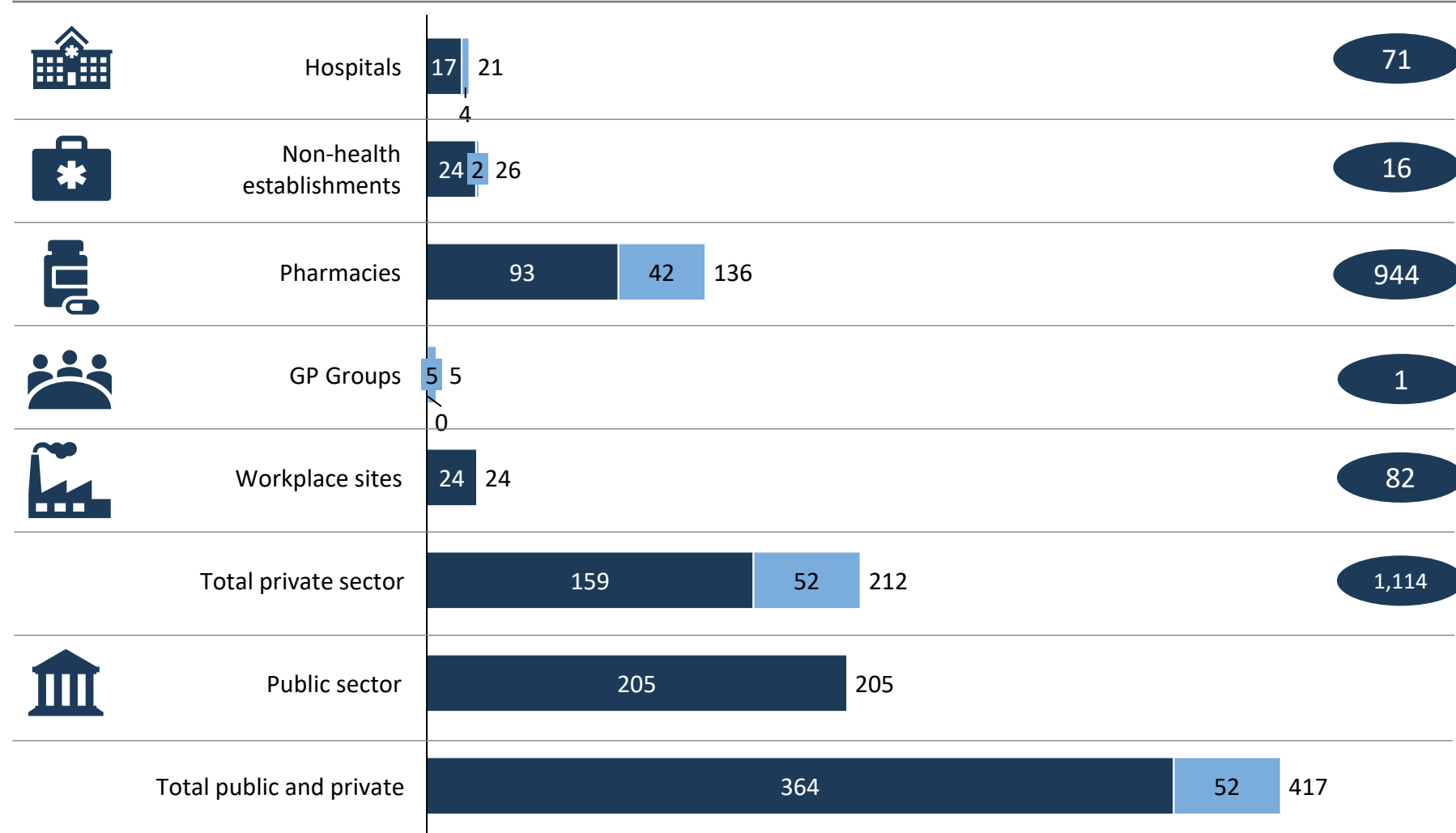
At the peak, sites provided **~420k/day vaccination capacity**, including ~160k/day in private sector

Private sites initially restricted allocations of vaccines, increasing to 30% and then fully opened according to orders placed

Private sites provided ~160k/day capacity

Total online capacity as at 20 September, 000 jobs per day

■ Online Capacity ■ Available Capacity xx Number of sites online



At the peak, private sites were providing capacity for 160k vaccines per day

Sites ramped up capacity at existing sites depending on demand

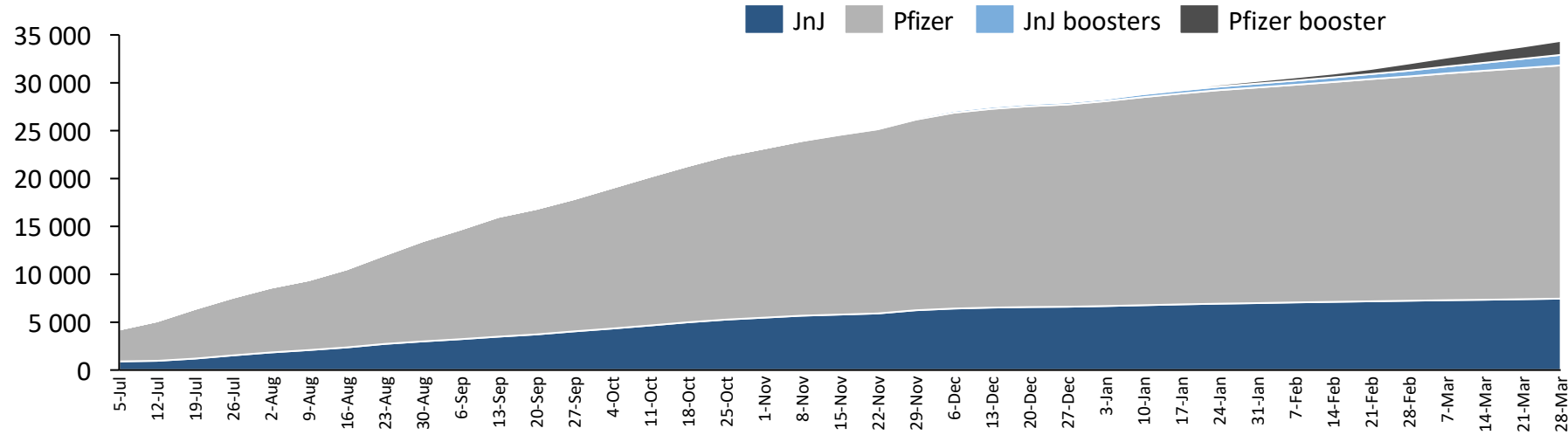
Sites reached a steady state of capacity September onwards

Capacity gradually reduced from November onwards, in line with demand

2022 – mainly pharmacies vaccination in private sector, as vaccine becomes integrated into primary healthcare services

>37m vaccines administered to date, ~30% at private sites

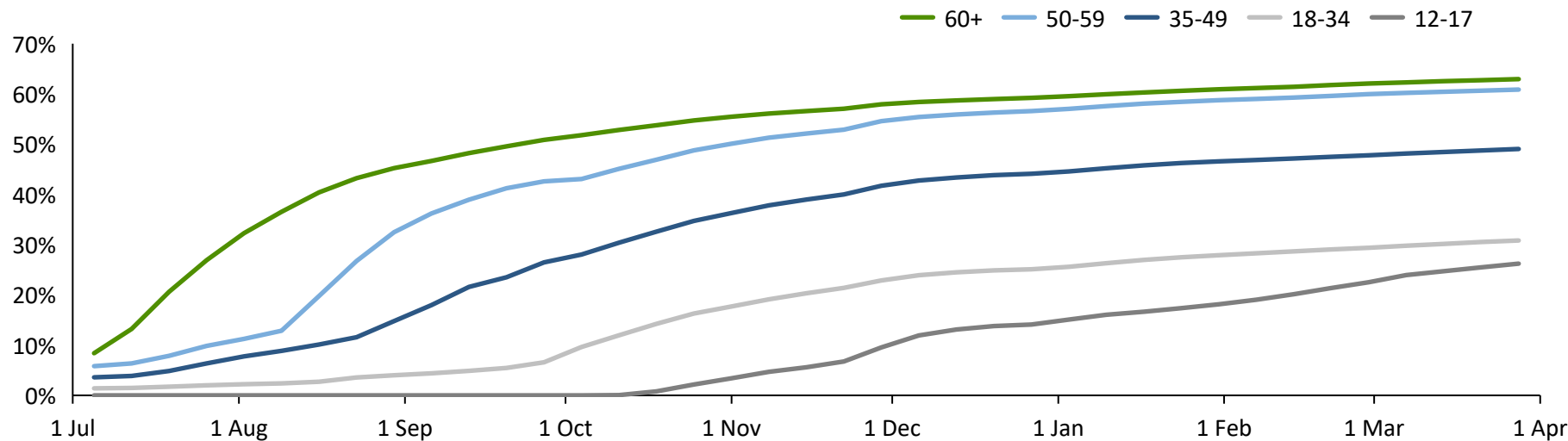
Vaccines administered, 000 doses



33m vaccines administered as at 31 Mar-22; 37m as at 29 July-22

10.5m vaccines administered at private sites, of which >3.7m administered to uninsured individuals

Fully vaccinated as % of each age group

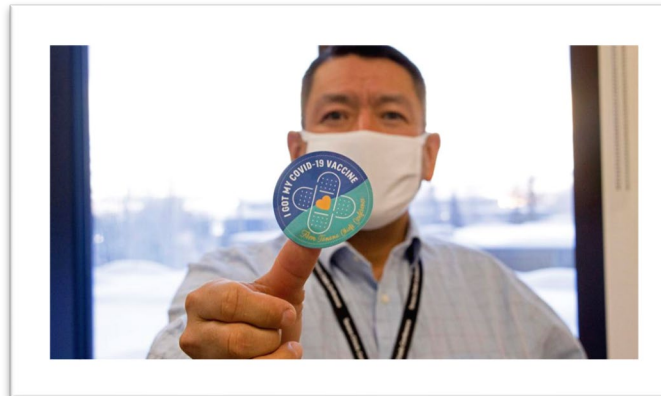
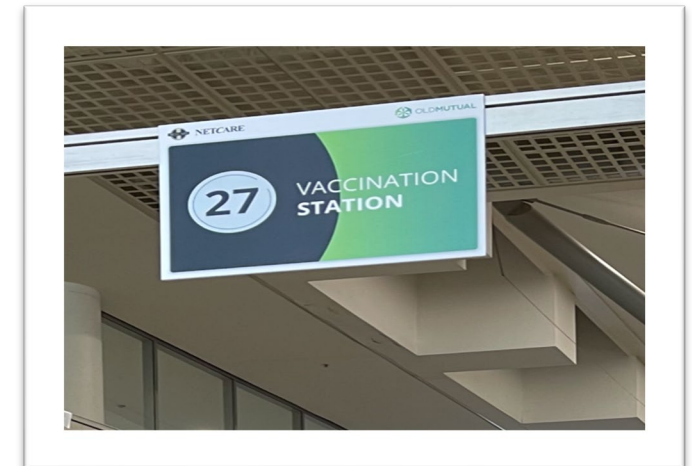
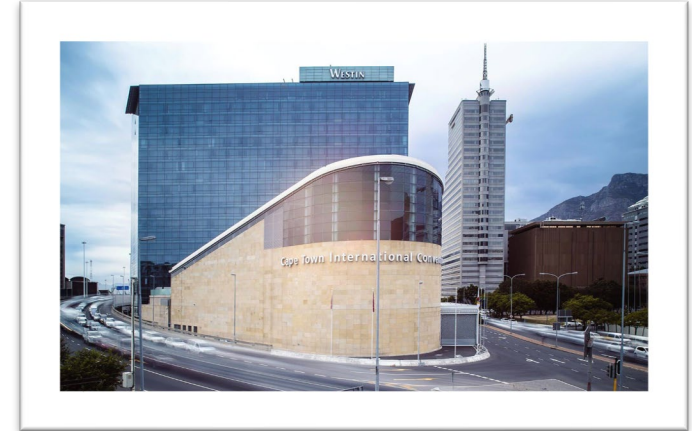


Strong take-up amongst >50s and >60s; lower % take-up amongst younger population (but these age groups represent higher proportion of overall population)

2nd dose take-up has been consistently strong – c.86% of 1st doses

Some examples - B4SA and government operating in full collaboration

- **Drive through Mosque in Houghton**, in partnership with Gauteng government
- Mining companies partnering with Limpopo government to **provide community vaccination sites**
- **Partnership between WCG departments** and other organisations:
 - **173** Private Vaccination sites established, contributing **27%** to vaccine coverage in the province
 - Vaccinations delivered across the Western Cape through collaboration between:
 - Department of Economic Development and Tourism (DEDAT)
 - Department of The Premier (DOTP)
 - Department of Health (DoH)
 - B4SA
 - Wesgro
 - Private Sector



Achievements of an unprecedented partnership – where to next?

Unprecedented partnership: mobilised the private sector, volunteered most senior resources, shared IP, worked in unbranded teams, with no commercial gain and no guarantee of success or credit

Credible brand: B4SA built a trusted brand & provided vital, apolitical and effective support and interface to, and with government, labour, civil society and servicing its own business constituency

Outsider to collaborator: Business was able to play an increasing role in all aspects of the national response – along with structural strategic collaborations with NODH (and other departments) with direct access to government, civil society and faith leaders

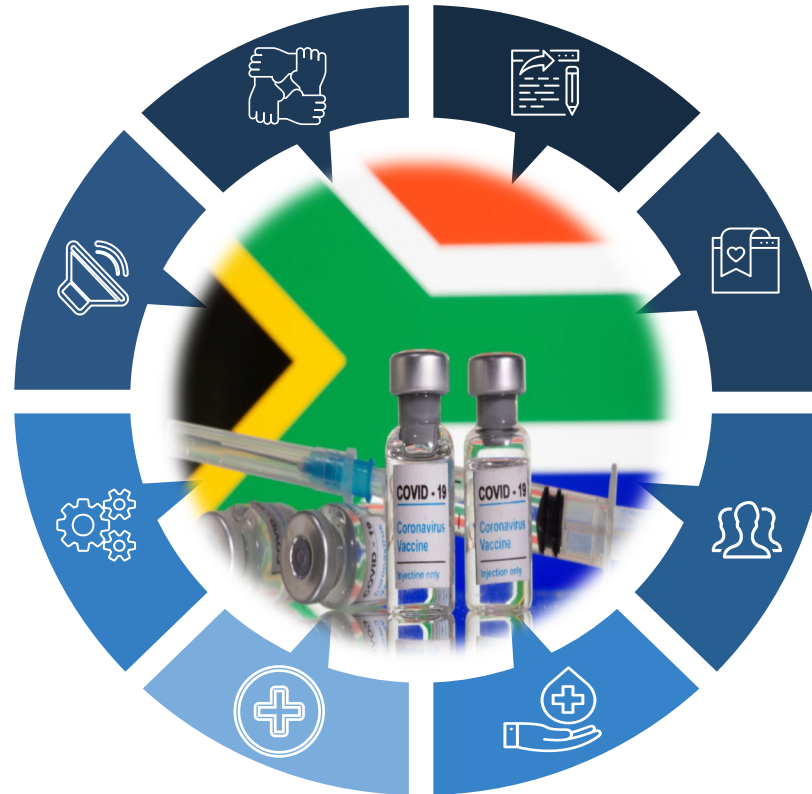
Volunteering: By volunteering its senior leaders and substantial resources for over two years for no commercial gain, the private sector earned a new legitimacy

National solutions: The creation and conduct of B4SA proves that with the right leadership and a shared sense of purpose, business can collaborate with government (and others) to solve SA's most pressing issues

Business as a national asset: Demonstrated that business is a national asset with the skills and commitment that should be harnessed to benefit all South Africans

Trust: B4SA built relationships of trust, mutual respect and active collaboration between social partners (business, government, civil society and labour) that worked for Covid-19 and may help tackle other national crises

Private healthcare capacity: showed that private sector can deliver public health outcomes



Transitioning the vaccine rollout programme

Current status



Government, working in partnership with business, and supported by labour, civil society, and the faith community, has built the capacity to vaccinate everyone in South Africa, wherever they may be



Having achieved its primary objective of helping build national vaccination capacity, B4SA is now completing final projects and transitioning capacity to the government and permanent structures

Integration of vaccination programme

- Private sector will continue to support vaccination (pharmacies, etc.) within the established structures
- B4SA is grateful to the volunteers whose contributions and expertise have saved untold lives and livelihoods by supporting a better national response to Covid-19
- The country owes a debt of gratitude to all the healthcare workers, public and private sector institutions, volunteers, civil society partners, labour organisers, and our health science community who continue to combat Covid-19 and its effect
- Vaccination programme normalised and in process of being integrated into primary healthcare

Summary: Working collaboratively to drive inclusive economic growth and a successful vaccination programme

The development of the **economic recovery action plan through Nedlac**, as well as the **co-ordinated effort on the vaccination rollout programme**, are recent examples of excellent collaboration between public and private sectors

Key lessons learned



Combining resources and capabilities is more productive than working in silos



Continuous engagement and alignment between the public and private sectors accelerates implementation



Joint communication to key stakeholders, including the public, is key to getting buy-in



All key stakeholders recognise that **economic growth is the most effective instrument to address South Africa's challenges**



Private sector investment is the key lever to deliver growth as Government's liabilities are at the top end of manageable gearing levels

Opportunities



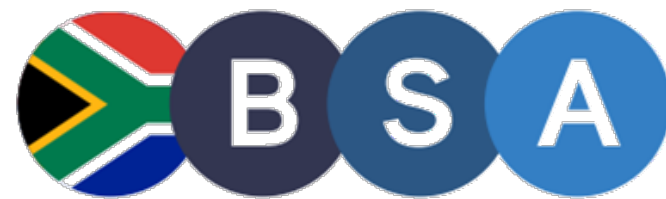
Build on relationships: Private and Civil Society can deliver public services; national crises can create common interests

Lobbying and campaigning and collective collaboration require different approaches



Make the whole ecosystem work: Business as a “national asset”. So is faith sector. So is Labour. So are community organizations. So is government.

Give people the tools – they will do the job: expertise exists across society - use it!



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